



Company Update

Altai Super WiFi Solution Deployed in Sabinas Mine

Sabinas Mine is one of the success stories implemented by Altai's partner in mining sector, LASEC, which is a Mexican company specializing in providing telecommunication solutions for mines and has more than 30 years' experience in the industry.

The Sabinas Mine, located in Central Mexico, is operated by Industrias Peñoles and mainly produces silver, lead and zinc. The major challenges of deployment for the site were the tough environment in the underground mine and the stringent requirement of reliable wireless links. Reliable wireless links are critical for the mine operator to connect with their devices and to track the miners in daily operation. In the deployment, Altai's mid-range product, A3Ei, is selected for the project, which can offer a remarkable coverage range of few hundred metres in underground tunnels. Altai's products are at the same time enduring to tough environments. These advantages allow Altai Super WiFi solution to be able to provide coverage for many challenging environments.



Altai Chosen as One of the Top 10 Wireless Solution Providers

Wireless communication has been playing a more important role in different industries as enterprises have learnt the benefits of having internet connectivity. Internet connectivity has improved the overall productivity of workplace and driven up the profitability.

COMPANY	MANAGEMENT	DESCRIPTION
ALTAI TECHNOLOGIES Bangladesh www.altait.com	Mr. Md. Masudul Karim CEO	Altai Technologies is a leading provider of wireless solutions for enterprises and government organizations. The company offers a wide range of products and services, including mobile devices, network infrastructure, and cloud-based applications. Altai is committed to providing high-quality solutions and excellent customer service.
AT&T NETWORKS AT&T Intellectual Property	Mr. Jeffrey R. Steinhilber CEO	AT&T Networks is a leading provider of wireless solutions for enterprises and government organizations. The company offers a wide range of products and services, including mobile devices, network infrastructure, and cloud-based applications. AT&T is committed to providing high-quality solutions and excellent customer service.
5G UP WIRELESS 5G UP Wireless	Mr. [Name] CEO	5G UP Wireless is a leading provider of wireless solutions for enterprises and government organizations. The company offers a wide range of products and services, including mobile devices, network infrastructure, and cloud-based applications. 5G UP is committed to providing high-quality solutions and excellent customer service.
CAKANI COMMUNICATION CAKANI COMMUNICATION	Mr. [Name] CEO	CAKANI COMMUNICATION is a leading provider of wireless solutions for enterprises and government organizations. The company offers a wide range of products and services, including mobile devices, network infrastructure, and cloud-based applications. CAKANI is committed to providing high-quality solutions and excellent customer service.
COMSOL NETWORKS COMSOL NETWORKS	Mr. [Name] CEO	COMSOL NETWORKS is a leading provider of wireless solutions for enterprises and government organizations. The company offers a wide range of products and services, including mobile devices, network infrastructure, and cloud-based applications. COMSOL is committed to providing high-quality solutions and excellent customer service.
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To facilitate organizations to select among thousands of products and service providers, APAC CIO Outlook, a magazine offering latest information of trends in IT sector, has shortlisted Top 10 Wireless Solution Providers for IT buyers

and decision makers' reference. Among these highly recommended wireless brands, Altai Technologies is honoured to be one of them.

Company Events

Altai at Bangladesh Digital Device & Innovation Expo 2019

The Bangladesh's government has increased its investments in the local ICT industry. With the goal of taking the ICT industry to the next level, the ICT Division of the Government of Bangladesh has worked with other organizations to hold the ICT exhibition titled 'Digital Device & Innovation Expo 2019' to create new business opportunities for the relevant industry sector.

Altai's partner in Bangladesh, Integra, has joined this highly anticipated event with Altai Super WiFi solutions. In the exhibition, Integra showcased Altai's latest technologies and some of the most popular products. The stand has attracted many visitors coming from different ICT companies. Altai's smart antenna technology has amazed the visitors and left them impressed.



Altai at Expo Minería Mexico 2019

In the last couple of years, Altai has deployed its Super WiFi solution for several open pit and underground mine projects and the feedback received from customers has been very positive. In order to raise more awareness of Altai's brand in the mining industry, Altai has participated in Expo Minería Mexico 2019 with its distributor, Syscom, in late October. This event is the most traditional and important mining event in Mexico, besides being one of the largest events in Latin America. Expo Minería is a biennial event; the last one was held in 2017 which gathered more than 12 thousand attendees and 537 participating companies.



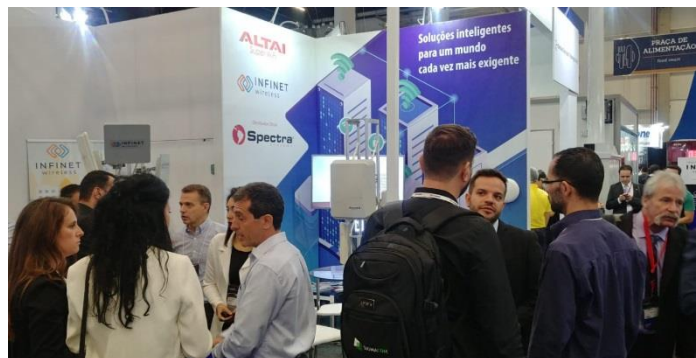
Altai brought with their latest and the most popular products joining with Syscom at the expo to display their professional solutions for mines, including the new industrial CPE, VX200.

VX200 is a compact dual band CPE specially designed for industrial applications, supporting fast roaming, wide operating temperature range, industrial communications protocol and enhanced protection.

Altai at Futurecom with Spectra

Futurecom is the most important digital transformation events in Latin America. It brings together the telcos and IT companies to showcase the latest communications technologies, exchange the most updated information in telecoms sector, and increases engagements between these companies and potential customers.

Altai participated the event in late October with its partner in Brazil, Spectra. In the exhibition, Altai has displayed both indoor and outdoor products which are suitable for various environments and different industries. Visitors have been attracted to Altai's booth by the unique technology and outstanding performance. Altai's solutions had a very positive reception in the event. Most of the booth visitors expressed their interest to learn more about Altai's products.



Altai Attends CIC's Business Matching Event

A business matching event hosted by HK Science Park and Construction Industry Council (CIC) was held on 4 Oct 2019 at Science Park. The purpose of this event was to encourage more collaborations between enterprises in Science Park and CIC by engaging them to have in-depth solutions matching sessions.



As a company in Science Park with more than 10 years history, Altai has been invited by the organizer to participate in this event. During the meetings, Altai's representatives have met various construction companies referred by CIC and have introduced Altai's patented smart antenna technology to them. Many of the companies were amazed by the fact that

a single Altai base station can provide coverage up to 1.7km, as such advantage is beneficial in terms of cost and time saving for deployment in challenging environment like construction site. The construction companies have clearly expressed their interest to have in depth discussions with Altai for future deployment projects.

Upcoming Events

CEBIT ASEAN Thailand 2019

Date: 27 – 29 November 2019

Venue: Hall 7 – 8, IMPACT Exhibition Centre, Bangkok, Thailand

Website: <https://www.cebitasean.com/>

