



## Company Update

### Altai's Deployment at Almaty Airport in Kazakhstan

Almaty Airport is the largest international airport in Kazakhstan, handling 5,686,926 passengers as of 2018. In order to support the growing traffic, the airport needed an enhancement on their communications infrastructure. The airport's management team



realized the biggest challenges of this project was the large coverage area and the network would be utilized by hundreds of devices for ground services. Eventually, the team chose Altai Super WiFi solution to provide the network.

With the patented smart antenna technology, Altai's WiFi products offers 10 times the coverage of any standard AP and the signal strength remains strong. The airport is totally satisfied with Altai's testing results, as well as the quick deployment and cost-effectiveness. Equipped with Altai's APs, the airport's operational efficiency will be highly improved.

### Altai's New Partner for Eastern Europe and Central Asia

Secnet EECA has become Altai's regional distributor for Eastern Europe and Central Asia area lately. Being a branch of Secnet LLC, which is a very experienced distributor of IT & Telecom solutions headquartered in the United States, Secnet EECA has regional HQ in Ukraine, Kazakhstan and Uzbekistan to cover the vast territory of Eastern Europe and Central Asia. Altai is honoured to become part of Secnet's vendors list that contains many well-known brands in the industry. Both companies are looking forward to their fruitful collaboration in the relevant region.



### Altai's WiFi Solution for Bolloré in Congo

Congo Terminal at Pointe-Noire is a subsidiary of the Bolloré Transport & Logistics group. As the investor of Congo Terminal, Bolloré has been working with OFIS Technologies, a partner of Altai on deployment of a wireless network at the port to support communications between the terminal operating system and its multiple devices such as hand-held or vehicle-mounted terminals. Altai's products have been chosen due to its outstanding performance on large area coverage and in tough environment.



In order to maximize Altai's advantage in large area, the deployment mainly consists of Altai's A8n(ac) with AltaiCare On Premises management platform. Being Altai's flagship product, A8n WiFi base station has surprised the customer with its tremendous performance and stability. With Altai's products as the spine of the network,

the daily operation of the Congo Terminal has been highly energized. Altai has got the port ready for the future challenges.

## Altai has New Warehouse Ready for New Business

Altai has been eagerly expanding its business into different territories and also looking for new opportunities in different industrial applications. In order to keep up with the development, Altai has moved to a new warehouse in Hong Kong on 21 May 2019. A traditional ceremony was held in that afternoon.

The new warehouse is 50% larger than the previous one in terms of storage area. Altai is totally ready for new opportunities and is looking forward to the business expansion.



## Company Events

### Altai Showcases WiFi Solutions at Expo Seguridad

Expo Seguridad México is the leading annual security event in Latin America that brings together qualified buyers with exhibitors who presents new products and solutions. The event was held from 7 to 9 May this year and Altai showcased its latest Super WiFi solutions with its distributor in Mexico, Syscom.



The booth attracted 4,000 visitors during the event. The latest 802.11ac wave 2 products, CX200 and IX500 have been Altai's highlight this year. Altai's representatives invited a forum advocate to share his experience with Altai's APs. The speaker is an administrator of an WISP users group forum in Mexico. The group ran a trial test earlier this year and confirmed that Altai's affordable range product, C1n/C1xn outperforms other similar APs in the market in terms of coverage and RF performance.

