



Company Update

Altai Unwires Aluminum Company in India

Bharat Aluminium Company (BALCO) under Vedanta Resources, an India resources conglomerate listed on the London Stock Exchange, is a sizable aluminium company that plays leading role in the aluminium industry in India. Altai has recently completed a deployment with this company to automate its logistics system.

The BALCO plant is filled with metal and machines which is hard for WiFi signal to penetrate. At the same time, BALCO clearly required that all devices must be tolerant to high temperature. In the solution, 10 of A8n, which is rated IP67, has been deployed in combination with AltaiCare management platform to provide a full network coverage for all devices (handhelds, barcode scanners) in logistics application.



BALCO was impressed by the fact that Altai's products are tolerant of the high temperature but at the same time able to maintain the WiFi signal strong and stable at every corner of the coverage area.

Altai's C1xn Getting Popular by Mexico WISP

Altai's C1xn has become a hot product in Mexico recently. A trial test had been run by a local WISP user group to test a number of affordable outdoor APs, which included some popular brands in the market (Ubiquiti's Rocket M2 and Mikrotik's BaseBox 2) and Altai's C1xn. The result has surprised the followers of that user group; Altai's C1xn defeats all of the other APs in terms of coverage and RF performance. Now C1xn has been proved as one of the best value for money WiFi products available in the market; it becomes a heated discussion topic among the users, and the trial video brings Altai plenty of enquiries on the product.



Altai's New Partner in France



Altai would like to introduce its new partner in France, AOC Telecom (AOC). AOC is a telecom infrastructure company which has 26 years of experience and headquartered in Clermont-Ferrand of France with a goal to uplift enterprises' productivity and profitability by providing them with network solutions. AOC has a list of partners in the network and telecom industries

which are ready to provide advices and tailored solutions to customers from different industries. AOC is Altai's first partner in France, and both companies wish their collaboration will make a fresh start for their business.

Company Events

Altai at MWC 2019 in Barcelona

Altai participated in one of the most anticipated international telecoms events in late Feb, Mobile World Congress 2019, in Barcelona. This year's MWC was another huge success with over 109,000 visitors from over 198 countries, with more than 7,900 CEOs.

During the event, Altai showcased their latest products, CX200 and VX200, as well as the latest Super WiFi solutions deployment in various industrial segments such as ports, mining, oil & gas, logistics and warehouse. Companies' representatives from various industries showed interests in Altai's products and look forward for future collaborations.



2018 Best Performing Distributor in Industrial Applications



Altai's master distributor in China, Beijing Nodes Network Ltd., paid a visit to Altai's headquarters in Hong Kong on 12 Mar. In the past couple of years, Nodes had brilliant performance on expanding their business towards the emerging industrial applications such as smart logistics, smart warehouses, automated guided vehicles (AGV) etc. As a result, Altai's CEO, Mr. Raymond Leung, presented Nodes with an award of "Best Performing Distributor in Industrial Applications" at the end of their meeting.

Upcoming Events

China Information Technology Expo 2019

Date: 9 – 11th April 2019

Venue: Shenzhen Convention and Exhibition Center, China

Website: <http://www.cef114.com/cite/>



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