



Company Update

Altai's Rural Application in Panama

Altai has recently entered a partnership with Cable & Wireless to carry out a project in the rural area in El Darien, to provide WiFi network coverage for the communities and governmental entities, including schools and healthcare centres located in the area.

Participating in many city-wide WiFi network projects, Altai is well known with its patented smart antenna technologies and extra-large area coverage. With these advantages, Altai is able to deploy a network coverage for a community in a fast speed deploying much less devices than its competitors, thus resulting a much lower total cost of ownership. For rural area like El Darien,



infrastructures are lacking and budget is certainly an issue; many network and internet products providers would find themselves facing challenges that they can hardly overcome when providing service to such area. Therefore, on behalf of the Government Innovation Authority, Cable & Wireless selected Altai to provide the WiFi network infrastructure in El Darien, after exploring among many WiFi solution providers. The project will kick start very soon in 2018.

Altai's Partner to Collaborate with MTN in Nigeria

Altai's partner in Nigeria, Kropmann, has lately signed a contract with MTN, one of the leading telecommunications companies in Africa, to provide WiFi network services to enterprises in Nigeria, using Altai's products. MTN and Kropmann will mainly focus on sizable enterprises in Nigeria, among which many of them are financial institutes with national presence, including Access Bank and Sterling Bank. Altai believes the collaboration with MTN and Kropmann would be a big step forward on its business development in this most populated country of Africa.



Altai's First Project with Bolloré Africa Logistics in Congo Republic

Altai will soon begin the first deployment project with Bolloré Africa Logistics in Congo Republic, a subsidiary of Bolloré Transport & Logistics, which is one of the world's leading transportation group headquartered in France. Further collaborations with this leading French transportation company will happen soon in other countries.



In recent years, Altai has been putting its focus on the logistics market; its effort has been recognized by many of the leading port operators around the world such as DPWorld, APM Terminals, Hutchison Port Holdings, PSA and ICTSI; which proves that Altai's technologies are one of the best among the industry, and is suitable for larger area coverage in challenging environments such as container ports, warehouses or logistics hubs.

Altai Partnering with Monetization Platform Providers

Altai is currently working with Purple WiFi, a popular WiFi monetization platform from UK. With this integration, Altai Super WiFi customers can turn their WiFi networks into revenue generating tool with social media integration, intuitive analytics and profile-based remarketing. Apart from Purple WiFi, Altai Super WiFi solution has already been integrated with other platforms including Alepo and LinkyFi. Such ecosystem partners offer various monetization platforms for analytics, advertisement, guess WiFi access and marketing campaign.



Product News

Altai's New IX500 Indoor Wave 2 AP Available Now

Altai has lately launched its new member of Wave 2 products for indoor dual band access, IX500, which is ready for shipment in Q4.



Compliant with the latest 802.11ac Wave 2 technology, the IX500 is specifically designed to deliver unparalleled Wi-Fi experience at the market's most affordable price point. IX500, replacing A2c, offers ultra-fast data rates of 867 Mbps on 5 GHz and 400 Mbps on 2.4 GHz with MU-MIMO support. It is ideally suited for medium to high-density venues such as enterprises, SMEs, schools, hotels, and retail stores.

Company Events

Altai at ITU Telecom World

2018's ITU Telecom World was held at Duban ICC in South Africa between 10 – 13 September. This year Altai joined the booth of China Telecom Global to showcase its Super WiFi solution to the delegates and visitors.

China Telecom displayed how to combine satellite and Altai's Super WiFi technologies to maximize both companies' advantages and expertise, thus achieving an affordable broadband solution in African markets such as Kenya, Nigeria, South Africa and Uganda. A live demo was set up with just one AP to cover almost the whole exhibition hall.



Altai Presented at Infinet Wireless LATAM Conference

Altai participated in a conference held by its ecosystem partner, Infinet Wireless, on 5th September this year. Most of Infinet's LATAM partners attended the event to share their experience and application in real cases.

Altai's regional director for LATAM, Javier Mochnacs, presented Super WiFi solutions to the audiences and explained some remarkable cases on how Altai built WiFi network with the best quality for extra-large area in even the toughest environment, but at a more affordable cost comparing to the other vendors available in the market. Altai's patented Super WiFi technology is the key to make all of these cases possible. All of the attendees expressed interests in Altai's products and expected to have collaborations with Altai in the near future.



Upcoming Events

GITEX 2018

Date: 14 – 18th October 2018
Venue: Dubai World Trade Centre, Dubai
Website: <https://www.gitex.com/>



14-18 OCT 2018
DUBAI WORLD TRADE CENTRE

Futurecom 2018

Date: 15 – 18th October 2018
Venue: São Paulo Expo - São Paulo, Brazil
Website: <https://www.futurecom.com.br/en/home.html>

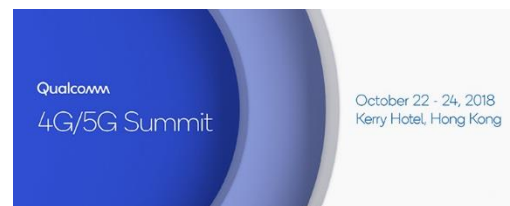


NEW VENUE

SÃO PAULO EXPO
Rodovia dos Imigrantes - Km 1,5
15-18 October 2018

Qualcomm 4G/5G Summit 2018

Date: 22nd – 24th October 2018
Venue: Kerry Hotel, Hong Kong
Website:
<https://4g5gsummitregistration.qualcomm.com/>



CeMAT Asia 2018

Date: 6 – 9th October 2018
Venue: Shanghai New Int'l Expo Centre, China
Website: <http://www.cemat-asia.com/index.php?lang=en>

